Unit 9 Calling for Commitment

Trainer: During class check square Listener: Before class check circle Q GOSPEL OUTLINE -○ □ Cannot save himself Clarification INTRODUCTION O Matthew 5:48 O Let me clarify what this involves: O D Omelet with Bad Egg ○ □ Transfer trust ○ □ Their Secular Life O Do you see why it is impossible for anyone to ○ □ Receive the resurrected and living Christ as ○ □ Their Church Background get into heaven by their good works? Savior O D Our Church O D John 10:9 ○ □ Testimony (Church and Personal) O Receive Christ as Lord ○ □ Transition: This comes into sharper focus O Repent when we look at what the Bible says about ○ □ Transition: May I ask you a question? Prayer **Two Diagnostic Questions** O If this is what you really want, I can lead us in GOD ○ ■ #1 - Have you come to the place in your spiritual O God is merciful - therefore does not want prayer and we can tell God what you just life where you know for certain that if you were to now told me. to punish us. die today you would go to heaven? O Pray for them – that God would give them O □ 1 John 4:8b O □ 1 John 5:13 faith and repentance ○ □ God is just - therefore must punish sin. ○ ■ May I share with you how I came to know for O Pray with them - in short phrases of the GOSPEL O Exodus 34:7b certain that I have eternal life and how you can OUTLINE, allowing them to repeat after you O Pray for them - that the Holy Spirit will grant ○ □ Transition: God solved this problem in the O Before I share with you, let me ask you another them assurance Person of Jesus Christ. question... ○ □ #2 - Suppose you were to die today and **Assurance** CHRIST stand before God and He were to say to you, ○ □ I would like you to read something Jesus says ○ □ Who He is - the infinite God-Man "Why should I let you into My heaven?" what about what you have just done. O D John 1:1,14 would you say? O D John 6:47 ○ □ What He did - He died on the cross and O

Repeat and confirm answer ○ □ Two diagnostic questions rose from the dead to pay the penalty for our O Welcome to the family of God sins and to purchase a place in heaven for us. ○ □ Transition: When you answered that first ○ □ Record Book of Sin IMMEDIATE FOLLOW UP question, I thought I had some really good ○ □ Isaiah 53:6 news for you. But after hearing your answer O D Tetelestai - John 19:30 to this second question, I know that I have ○ □ Transition: This gift is received by faith. the greatest news you have ever heard. FAITH O
Key to Heaven GOSPEL O What it is not ○ ■ Mere Head Knowledge GRACE O □ James 2:19 ○ □ Heaven is a free gift O

Mere Temporal Faith ○ □ Romans 6:23 ○ □ It is not earned or deserved ○ □ What it is - Trusting in Jesus Christ alone O D Ephesians 2:8-9 for eternal life O Friend's Gift O □ Acts 16:31 O
The Chair O

Transition: This can be seen more clearly when Beggar's Hand and Gratitude we understand what the Bible says about man. **EVALUATION** COMMITMENT MAN ○ □ Man is a sinner Transition Excellent O ○ □ Romans 3:23 O Does this make sense to you? OU Good O

Sin Defined OU Needs work O Three Sins a Day Commitment Would you like to receive the gift of eternal life

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3	General Considerations Regarding the COMMITMENT	
	The COMMITMENT is like landing an airplane and requires very careful training to be done effectively.	
4	It should be practiced as often and learned very carefully because: It will be seen less often than the other parts. Distractions frequently occur at this point.	3
_	 The COMMITMENT is the "hinge" part of the presentation. The prospects' attention is being redirected from what they understand about the Gospel to what they need to do. 	
5	 Many witnesses won't ask for a commitment because: They are not well prepared. They're afraid they've lost the prospect somewhere along the way in the presentation. They fear rejection. 	
	Transition	4
6	"Does this make sense to you?"	dOb
7	 This helps determine if the prospect the Gospel. Don't call for a commitment until you're sure the prospect understands what you have shared up to this point. A positive response: Ask the commitment question. 	183
8	An uncertain response: Quickly the main points of the Cospel	
	 the Gospel. "We talked about heaven being a free gift that is not earned or deserved. Does that make sense to you?" Follow the same procedure referring to MAN, GOD, CHRIST, and FAITH. DO NOT ask, "What doesn't make sense to you?" This may open the door for all kinds of extraneous discussion that will not benefit the prospect's understanding or response. 	
0	COMMITMENT	7
	"Would you like to receive the gift of eternal life now?"	
10	• This is a crucial moment that can cause the inexperienced witness to be tense. That is why it is important to:	
0	• Have the team memberssilently.	
0	• Know how you are going to ask for a commitment.	

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COMMITMENT

The importance of this question may be highlighted by leading into it with this statement:

 "You have just heard the greatest story ever told, about the greatest offer ever made, by the greatest Person Who ever lived, and this raises the greatest question you will ever have to answer. The question God is asking you is, would you like to receive the gift of eternal life now?"





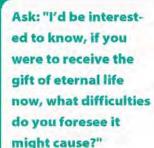
You are coming out of the Gospel explanation on the same theme you entered it: eternal life.

- In the INTRODUCTION you asked, "May I share with you how I came to know I have eternal life?"
- Now you ask them if they'd like to receive the gift of eternal life now.



You ask for a commitment at the most _____ point possible.

If the response is "no" or "not yet," try to discover the cause. Here are two suggested approaches:



- This can help you to get beyond the negative reply to the real difficulties.
- Then deal gently and biblically with each reason or difficulty.

Ask: "Since you said that this does make sense to you, I'm curious as to why you do not want to receive the gift of eternal life now?"

- You will usually get one of two responses:
 "I'm not ready yet. I have too much living yet to do. Some day I'll be ready."
 - With this person stress that no one can be certain about tomorrow. The Bible says, "Today is the day of salvation" (2 Corinthians 6:2).

"Before I do that I have some things I have to get cleaned up in my life."

 With this person stress that no one can clean up his or her own life. "In fact, that is why we shared with you that we are sinners and we cannot save ourselves. Only God can. Eternal life is a gift that we will never earn or deserve."

In any case ...



- Don't apply _____ pressure. Remember: A man convinced against his will is of the same opinion still.
- If they're still not ready, don't try to pick unripe fruit.
- Commit them to the Holy Spirit to do His follow up work.
- Do not be offended or discouraged; it is the Gospel, not you, they're rejecting.
- Give appropriate literature and make your exit sweet.



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Clarification





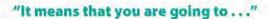


"Let me clarify what this involves."

- Why do we need to clarify a prospect's commitment?
 - Because we want to proceed with a commitment that is based on a thorough understanding of what is involved in accepting Christ as Savior and Lord.
- These statements and questions are used to:
 - _ the meaning of saving faith, and
 - the prospect's desire for such a commitment.
- The emphasis given at each point will depend upon the attitude of the person to whom you are speaking.



How Do You Clarify a Prospect's Commitment?





Statement: It means that you are going to transfer your trust from what you have been doing to what Jesus Christ has done for you on the cross.

Question: "Are you willing to turn from (use their answer to second question), and transfer your trust to Christ alone?"

Receive the resurrected and living Christ as Savior

Statement: Eternal life becomes yours by receiving the living Christ into your life as your Savior (John 10:9).

Question: "Would you like to ask the living Christ to come into your life as Savior?"

Receive Christ as Lord

Statement: Picture a throne room in the heart. Jesus wants His rightful place on that throne.

Question: "Are you ready and willing to yield your life to His control?"

Statement: Repentance is not remorseful. It is neither to turn over a new leaf. Repentance is to have a change of mind. Previously you had your back towards God. Whether you were doing good or evil, you were turned away from God. Your mind was turned away from God. Now listen to what the Lord Jesus said: "Repent, for the kingdom of the heavens has drawn near." Mathew 4:17

Question: "Are you willing to repent of your sins and ask the Holly Spirit to lead you to live a godly life?"













Unit 9 Calling for Commitment



Prayer





"If this is what you really want, I can lead us in a prayer and we can tell God what you just now told me."

- The gift of eternal life is received by faith. Prayer is one way of expressing saving faith in Christ (Romans 10:9-10,13).
- Many commitments have been lost at this point because of the way prospects were invited to pray.
 - The manner in which this prayer is introduced is crucial.
 - Prospects need to know you will help them express their faith in a simple prayer.
 - You have memorized the above invitation to pray. Note carefully the pronouns.



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Three parts of the prayer of commitment:

- Pray _____ them that God would give them faith and repentance.
- Pray _____ them in short phrases of the Gospel Outline, allowing them to repeat after you.
- _____ them that the Holy Spirit will grant them assurance.



Assurance



"I would like you to read something Jesus says about what you have just done."

- The Scripture for this truth is John 6:47.
 - Open your New Testament to John 6:47. Be sure it is marked in some manner.
 - Ask the person to read the verse aloud.
 - Apply the words of Jesus in this verse to the prospects and their commitment.
- Ask the two diagnostic questions again.
 - Don't be discouraged if they give the wrong answer.
 - Sometimes it takes time and repetition for all that Christ has done to register with new believers.
 - Back up and review a few of the points that would clarify their understanding.

"Welcome to the family of God!"