

Unit 11 Enlisting and Enlarging

GOSPEL OUTLINE —

Listener: Before class check circle ○

Trainer: During class check square □

INTRODUCTION

- □ **Their Secular Life**
- □ **Their Church Background**
- □ **Our Church**
- □ **Testimony (Church and Personal)**

- □ Transition: May I ask you a question?

Two Diagnostic Questions

- □ **#1** - Have you come to the place in your spiritual life where you know for certain that if you were to die today you would go to heaven?
 - □ 1 John 5:13
- □ May I share with you how I came to know for certain that I have eternal life and how you can know also?
 - □ Before I share with you, let me ask you another question...
- □ **#2** - Suppose you were to die today and stand before God and He were to say to you, "Why should I let you into My heaven?" what would you say?
 - □ Repeat and confirm answer
- □ Transition: When you answered that first question, I thought I had some really good news for you. But after hearing your answer to this second question, I know that I have the greatest news you have ever heard.

GOSPEL

GRACE

- □ **Heaven is a free gift**
 - □ Romans 6:23
- □ **It is not earned or deserved**
 - □ Ephesians 2:8-9
 - □ Friend's Gift
- □ Transition: This can be seen more clearly when we understand what the Bible says about man.

MAN

- □ **Man is a sinner**
 - □ Romans 3:23
 - □ Sin Defined
 - □ Three Sins a Day

- □ **Cannot save himself**
 - □ Matthew 5:48
 - □ Omelet with Bad Egg
- □ Do you see why it is impossible for anyone to get into heaven by their good works?
 - □ Transition: This comes into sharper focus when we look at what the Bible says about God.

GOD

- □ **God is merciful** - therefore does not want to punish us.
 - □ 1 John 4:8b
- □ **God is just** - therefore must punish sin.
 - □ Exodus 34:7b
- □ Transition: God solved this problem in the Person of Jesus Christ.

CHRIST

- □ **Who He is** - the infinite God-Man
 - □ John 1:1,14
- □ **What He did** - He died on the cross and rose from the dead to pay the penalty for our sins and to purchase a place in heaven for us.
 - □ Record Book of Sin
 - □ Isaiah 53:6
 - □ *Tetelestai* - John 19:30
- □ Transition: This gift is received by faith.

FAITH

- □ Key to Heaven
- □ **What it is not**
 - □ Mere Head Knowledge
 - □ James 2:19
 - □ Mere Temporal Faith
- □ **What it is** - Trusting in Jesus Christ alone for eternal life
 - □ Acts 16:31
 - □ The Chair
 - □ Beggar's Hand and Gratitude

COMMITMENT

Transition

- □ Does this make sense to you?

Commitment

- □ Would you like to receive the gift of eternal life now?

Clarification

- □ Let me clarify what this involves:
- □ Transfer trust
- □ Receive the resurrected and living Christ as Savior
 - □ John 10:9
- □ Receive Christ as Lord
- □ Repent

Prayer

- □ If this is what you really want, I can lead us in prayer and we can tell God what you just now told me.
- □ Pray for them - that God would give them faith and repentance
- □ Pray with them - in short phrases of the GOSPEL OUTLINE, allowing them to repeat after you
- □ Pray for them - that the Holy Spirit will grant them assurance

Assurance

- □ I would like you to read something Jesus says about what you have just done.
 - □ John 6:47
- □ Two diagnostic questions
- □ Welcome to the family of God

IMMEDIATE FOLLOW UP

- □ *Welcome... leaflet*
 - □ Read and sign "My Spiritual Birth Certificate"
- □ Five Means of Growth
 - □ Bible (7-day callback)
 - □ Prayer
 - □ Worship
 - □ Fellowship
 - □ Witness
- □ Appointment for church

EVALUATION

- □ Excellent
- □ Good
- □ Needs work

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Enlistment Principles

We exist to glorify God

- "Man's chief end is to glorify God and to enjoy Him forever" (Romans 11:36).
- We can glorify God:
 - ◆ By unity in the Body of Christ (Romans 15:6,7).
 - ◆ By using His gifts in serving one another (1Peter 4:10,11).
 - ◆ By letting our light shine before men that they see our good works (Matthew 5:16).



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The way we best glorify God

- We best glorify God by abundant, responsible _____ of disciples.
- John 15:1-16 mentions five levels of fruitfulness:
 - ◆ No fruit . . . fruit . . . more fruit . . . much fruit . . . fruit that will _____.

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The way we reproduce most effectively

- We can best accomplish this when we are in a witnessing fellowship where experienced teachers and trainers help the less experienced through classes and on-the-job training.

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Spiritual multiplication

- It is better to plant fruit trees than to only pick fruit.
- Soul winning, like picking fruit, simply _____.
- Training soul winners, like planting fruit trees, _____.

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Not everyone is witnessing and making disciples

- Some people in the church still need to be converted.
- Some people in the church are spiritually immature and unprepared.
- Some people in the church are being prepared by the Lord to be trained to witness.

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You will invariably multiply others like yourself

- The _____ of your reproduction to a great extent depends on the spiritual quality of your life.
- The _____ of your multiplication is determined by your passion for witnessing and reproduction.

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Unit 11 **Enlisting and Enlarging**

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Enlistment Procedures

Should enlistment be done publicly?

- In a public worship service, encourage people to become involved in EE, but do not ask them for a commitment at that point, because:
 - You might scare the fish.
 - People's defense mechanisms are aroused.
 - Laypeople may not identify with the pastor.
 - You may not have enough trainers.

Enlistment is best accomplished . . .



- Privately.
 - Do not enlist "on the run" in the church foyer or parking lot.
 - Set aside time to speak with people one-on-one.
 - Fifteen to thirty minutes is adequate to complete a thorough enlistment presentation.



- Personally.
 - Do not attempt to enlist over the phone or by printed correspondence.
 - There is no substitute for face-to-face enlistment.
 - The OJT for Unit 11 is set aside for "enlistment visits."



- Prayerfully.
 - Prayer is a crucial element in enlisting.
 - Long before you begin the enlistment procedures, pray specifically and faithfully for those you intend to enlist.

All EE participants are to be involved in the enlistment process.

What Should be Done Publicly to Promote EE?

- Preach and teach on a regular basis regarding the biblical mandate to witness.
- Include EE testimonies in worship services for inspiration.
- Write articles for the church newsletter informing people what EE is and how they can be involved.
- Promote EE banquets that are held for the express purpose of recruiting.

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Enlistment Qualifications



- The person has faith in Jesus Christ alone for salvation.
- An active member in the church and generally supportive of the ministry of the church.

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- The basic and most essential ability is _____.
- People of all personality types—the expressive and the more timid—make good trainees.



- Willing to learn new ways to share the Gospel.
- Responsive to the leadership and guidance of an experienced trainer.

Special Consideration Regarding Enlistment

Youth

- If possible, it is good to have a separate Youth EE ministry using the material developed especially for youth evangelism.
- If youth are enlisted into the regular EE ministry, place them on teams with younger trainers.

Married couples

- It is best to place the husband and wife on separate teams.
- Normally one is more dominant than the other. This will hinder the training of the quieter partner.
- When married couples start calling together, they hesitate to divide after they are trained.

Women

- Having both men and women on the team will lend a balance that increases the capacity for communication.
- Women serving as trainers should not feel they are going contrary to the Bible and usurping authority over a man. They are simply being an example of how to share their faith.

Members of other churches

- Do not enlist laypeople from other churches without their pastor also being enlisted.
- They may grow dissatisfied with their own church and create disharmony or leave.
- You will get a reputation as a “church splitter” or “sheep stealer.”
- If a pastor and layperson from another church become involved in your ministry:
 - ♦ They must commit to go through the entire training.
 - ♦ They will be assigned a trainer and will be representing your church during OJT.
 - ♦ That pastor should be encouraged to attend an EE Leadership Training Clinic as soon as possible.

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As a rule of thumb, no more than 15% of your total EE training ministry should be made up of people who are not members of your church.

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Enlistment Presentation

Proper recruitment requires that potential trainees be reasonably informed about the Evangelism Explosion training ministry.

Familiarize yourself with the *Enlistment* leaflet prior to your enlistment activities.

For enlistment, we recommend the following steps:

- Pray - ask God to show you potential recruits.
- Consider - sort through the criteria for potential disciples.
- Contact - set up a time to get together with your contact.
- _____ - share what EE has meant to you.
- _____ - challenge the person to join you in EE.
- _____ - leave *Enlistment* leaflet for further understanding.
- _____ - contact the person again later for a decision.

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Conclusion

It is important to train as many people as possible to share their faith with others. Therefore, regular enlisting by every EE participant is absolutely essential for an effective and growing EE ministry.

Always be on the alert for opportunities to challenge others to join the EE training.

Enlistment Testimony

Prior to your enlistment activities, it is helpful to write a brief testimony about your experience in Evangelism Explosion. Here are some points to consider in preparing this testimony:

- Share how EE has had a positive impact on your walk with the Lord.
- Give an example of a positive result from an on-the-job training experience.
- Explain how EE has helped you overcome some of your fear and reticence in witnessing.
- This testimony should be approximately 300 words.