

Unit 6 The GOSPEL: GRACE and MAN

GOSPEL OUTLINE —

Listener: Before class check circle ○

Trainer: During class check square □

INTRODUCTION

- □ **Their Secular Life**
- □ **Their Church Background**
- □ **Our Church**
- □ **Testimony (Church and Personal)**

- □ Transition: May I ask you a question?

Two Diagnostic Questions

- □ **#1** - Have you come to the place in your spiritual life where you know for certain that if you were to die today you would go to heaven?
 - □ 1 John 5:13
- □ May I share with you how I came to know for certain that I have eternal life and how you can know also?
- □ Before I share with you, let me ask you another question. ...
- □ **#2** - Suppose you were to die today and stand before God and He were to say to you, "Why should I let you into My heaven?" what would you say?
 - □ Repeat and confirm answer
- □ Transition: When you answered that first question, I thought I had some really good news for you. But after hearing your answer to this second question, I know that I have the greatest news you have ever heard.

GOSPEL

GRACE

- □ **Heaven is a free gift**
 - □ Romans 6:23
- □ **It is not earned or deserved**
 - □ Ephesians 2:8-9
 - □ Friend's Gift
- □ Transition: This can be seen more clearly when we understand what the Bible says about man.

MAN

- □ **Man is a sinner**
 - □ Romans 3:23
 - □ Sin Defined
 - □ Three Sins a Day

- □ **Cannot save himself**
 - □ Matthew 5:48
 - □ Omelet with Bad Egg
- □ Do you see why it is impossible for anyone to get into heaven by their good works?
- □ Transition: This comes into sharper focus when we look at what the Bible says about God.

GOD

- □ **God is merciful** - therefore does not want to punish us.
- □ **God is just** - therefore must punish sin.

CHRIST

- □ **Who He is** - the infinite God-Man
- □ **What He did** - He died on the cross and rose from the dead to pay the penalty for our sins and to purchase a place in heaven for us.

FAITH

- □ **What it is not**
 - □ Mere Head Knowledge
 - □ Mere Temporal Faith
- □ **What it is** - Trusting in Jesus Christ alone for eternal life

COMMITMENT

Transition

- □ Does this make sense to you?

Commitment

- □ Would you like to receive the gift of eternal life now?

Clarification

- □ Let me clarify what this involves:
- □ Transfer trust
- □ Receive the resurrected and living Christ as Savior
 - □ John 10:9
- □ Receive Christ as Lord
- □ Repent

Prayer

- □ If this is what you really want, I can lead us in prayer and we can tell God what you just now told me.
- □ Pray for them - that God would give them faith and repentance
- □ Pray with them - in short phrases of the GOSPEL OUTLINE, allowing them to repeat after you
- □ Pray for them - that the Holy Spirit will grant them assurance

Assurance

- □ I would like you to read something Jesus says about what you have just done.
 - □ John 6:47
- □ Two diagnostic questions
- □ Welcome to the family of God

IMMEDIATE FOLLOW UP

EVALUATION

- □ Excellent
- □ Good
- □ Needs work

The Good News Transition into the Gospel

“When you answered that first question, I thought I had some really good news for you. But after hearing your answer to this second question, I know that I have the greatest news you have ever heard.”

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Points to Remember in Presenting the Gospel

When talking about the Good News . . .

- Your facial expressions and verbal inflections should be in a manner befitting the greatest story ever told.
- Beware of an attitude of talking down to people.

When using illustrations . . .

- Illustrations should be learned, not memorized.
- Personalize when possible.
- Once you learn the main point, you can relate the illustration in your own words and style.

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When using Scripture . . .

- Quote only the relevant portions of the verse.
- Use a variety of phrases when introducing Scripture.
- It is important that you know the references, but unnecessary to quote them.

When using transition sentences . . .

- They should be memorized and used consistently.
- They help to keep you on track and make the presentation smooth.
- They point ahead to the next section of the Gospel.

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GRACE

Heaven is a _____.

- Every religion in the world teaches that people must _____ the favor of God by doing something to make themselves worthy.
- Christianity proclaims that God’s favor and the entrance into heaven can be obtained only as free gift.
- Therefore, it is helpful to say this numerous times in different ways.
 - ◆ Heaven is free.
 - ◆ Eternal life is God’s gift to you.
 - ◆ You do not - you cannot - earn your way into heaven.
- The Scripture reference for this truth is Romans 6:23.

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GRACE

4

It is not _____ or _____.

- At this point we _____ God's way and man's way.
- From birth we are programmed to work for everything: grades, rewards, wages, etc.
- God's way is just the opposite. Grace is receiving freely what we don't deserve.
- The Scripture reference for this truth is Ephesians 2:8-9.
- The illustration used at this point is the "Friend's Gift," card #4.

Transition: "This can be seen more clearly when we understand what the Bible says about man."

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MAN

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Man is a _____.

- Most people know they are sinners, but they do not know the _____ of that sin.
- The best way to tell people they are sinners without unnecessary offense is to:
 - ♦ State the general principle that everyone has sinned.
 - ♦ Quote Romans 3:23.
 - ♦ Use the Sin Defined illustration, card #6.
 - ♦ Use the Three Sins a Day illustration, card #6.
 - ♦ In this illustration refer to yourself, not the prospect.



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Cannot _____.

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- Matthew 5:48 and the Omelet with Bad Egg illustration, card #7, are used to:
 - ♦ Establish that God's standard is perfection.
 - ♦ Illustrate that even a "little" sin contaminates the whole life.
 - ♦ Conclude that all have fallen short of God's standard and are therefore unacceptable to God.
- At this point ask the question: "Do you see why it is impossible for anyone to get into heaven by their good works?"

Transition: "This comes into sharper focus when we look at what the Bible says about God."